

REFERRER PROGRAM

PNB's Referrer Program presents a good foundation for profit through our attractive incentive rates and an opportunity to earn unlimited income by selling our over 5, 000 properties.

WHAT'S IN IT FOR YOU

- ✓ Access to wide selection of choice properties
- ✓ Simplified and efficient sales transaction
- ✓ Swift and easy registration
- ✓ Attractive Incentive Rates

Where do I get a Property Listing?

- www.pnb.com.ph
- properties@pnb.com.ph
- Special Assets Management Group- Customers Service Unit
- Regional Assets Management Center

How do I get the incentive?

You get incentive from every successfully booked sale of a PNB property.

To register, simply submit the following to PNB-SAMG Marketing Department to register:

- Duly accomplished PNB Referrer Registration Form
- Photocopy of any valid ID (SSS, TIN ID, Passport, Driver's License)
- 1 pc. ID picture

Wait for notification from the Marketing Department on the status of your application for registration.

AVOID DELAYS! Make sure the following are submitted to Fast track the evaluation of your referrals:

For Individual Buyers:

- Duly accomplished Buyer's Information Sheet
- Latest Income Tax Return (ITR)/ Certificate of Employment/Certificate of Deposit
- Special Power of Attorney (if applicable)
- Identification (ID) cards/Passport

For Corporate/Juridical Buyers:

- Duly accomplished Buyer's Information Sheet
- Corporate Secretary's Certificate authorizing the company's representative to negotiate with the Bank and sign all documents involved in the transactions
- Articles of Incorporations
- SEC Registration
- Company Profile
- Latest Audited Financial Statements\Latest Income Tax Return
- Identification (ID) cards/Passport of the authorized representative

Send it personally or mail to:

PNB – Special Assets Management Group
Marketing Department
9th Flr. PNB Financial Center, Pres. Diosdado Macapagal Blvd., Pasay City 1300

(ROPA and Bank owned Assets)		INCENTIVE	
SELLING PRICE	up to Php 5M	4%	
	Over Php5.0M up to 10M	3%	
	Over Php10.0M	2%	
LEASE TERM	Less than one (1) year	None	
	One (1) year	One - half (½) month rental fee	
	Two (2) year	1st year	one-half (½) month rental fee
		2nd year	one-fourth (1/4) month rental fee
	More than two (2) years	1st year	one-half (½) month rental fee
		2nd year	one-fourth (1/4) month rental fee
		3rd year	one-fourth (1/4) month rental fee
Succeeding years		no commission	